

**Peter Rush, Managing Director
of Hozelock Limited**

"Kronos will give us instant feedback on labour costs, labour availability and employee performance. Our workforce is a large yet controllable expense and to compete effectively in this market it's imperative that we control labour costs and utilisation while still providing our customers with the excellent service they expect from Hozelock."

**Managing Director, Kronos UK,
Keith Statham**

"Manufacturers are facing increasing pressure to control costs and improve productivity while still delivering quality products in increasingly shorter lead times. We're delighted that Hozelock has selected Kronos and look forward to helping them achieve their goal of continued operational excellence."

**Hozelock Selects Kronos to Drive Efficiency**

Kronos announced today that Hozelock, the market-leading garden watering, spraying and aquatics manufacturer, has selected Kronos to improve operational performance. Kronos will replace a number of legacy systems and will provide Hozelock with a single, fully integrated workforce management and shop floor data capture solution for its factory based in Sutton Coldfield, Birmingham.

News Facts

- Kronos will enable accurate shop floor data collection for both direct and indirect activities.
- The Kronos workforce management solution will provide Hozelock with real-time data on total hours worked, employee attendance, lateness and holidays.
- Seamless integration between Kronos and Hozelock's ERP system will automatically pass new works orders and operations to Kronos ensuring complete accuracy and validation of data.
- 100% reconciliation of payroll hours to production hours will enable Hozelock to have the 'true cost of labour' associated with manufacturing operations.
- Kronos will enable Hozelock to reduce operating costs by making optimal use of the workforce, minimising the need for temporary labour and overtime.
- Following implementation of Kronos, executive dashboards will provide real-time key performance indicators (KPIs) on shop floor productivity, work-in-process (WIP) and costs focusing on labour efficiencies, labour utilisation and quality.
- Hozelock will benefit from unique visibility of operational performance using Kronos' Overall Labour Effectiveness (OLE) metric.
- With Kronos in place, Hozelock will improve absence management reporting and analysis across the business.
- Through integration from Kronos to KCS payroll, Hozelock will have a fully automated solution for time recording through to payroll preparation.

About Hozelock Limited

Hozelock is the UK Market-leading garden watering, spraying and aquatics supplier. As a previous winner of the Queens Award for Export and the I.Mech.E Manufacturing Excellence Awards for Business Development and Change Management, Customer Focus and Logistics and Resource Efficiency, Hozelock exports products and services to more than 60 countries worldwide.